

DEMONSTRATOR BONUS BREAKDOWN

IF: You demonstrate a loom and the person, for whom you demonstrated, buys an AVL

loom ...

THEN: We will reimburse you for your time, in the following manner:

FOR THE SALE OF:

Warping Wheel Either \$25 cash or \$35 in AVL store credit Home Loom or Little Weaver Either \$50 cash or \$65 in AVL store credit Workshop Dobby Loom Either \$75 cash or \$95 in AVL store credit Studio Dobby Loom Either \$100 cash or \$125 in AVL store credit Either \$200 cash or \$250 in AVL store credit A, K or V Series Loom Professional Dobby Rug Loom Either \$250 cash or \$315 in AVL store credit Jacquard Floor Loom Either \$300 cash or \$375 in AVL store credit Either \$600 cash or \$750 in AVL store credit Industrial Dobby Loom Reconditioned Looms Half of the value above by loom type

As you can see, you may choose to receive for your "demonstrator bonus" either cash or store credit for AVL accessories or parts. If you opt for the latter, we'll set up an account for you in our Bonus Bank. Anytime you want an accessory, we'll simply credit your account and send the item your way.

To get started, just let us know that you want to be an AVL demonstrator and we'll make note. From there, either you or AVL may initiate a demonstration. If we do, we will connect you and the prospect to arrange for the meeting. Just let us know how it goes and we'll take care of the rest.